

8 **WAYS UMW SBDC** PREPARES YOU TO DO BUSINESS WITH THE GOVERNMENT

- 1 Establish your business with an SBDC consultant **umw.edu/sbdc**
 - 2 Acquire a DUNS number **<https://fedgov.dnb.com/webform>**
 - 3 Identify your commodity code **census.gov/eos/www/naics/**
 - 4 Register your business in the System for Award Management database **sam.gov**
 - 5 Complete Your Small Business Administration profile **sba.gov**
 - 6 Apply for appropriate certifications for set aside contracts based on your business eligibility **certify.sba.gov**
 - 7 Schedule to meet with local procurement advisers to identify opportunities that meet your business goals **virginiaptac.org**
 - 8 Attend training seminars geared towards government contacting provided by the SBDC **umw.edu/sbdc**
- Submit a Request for Consulting to get started
umw.edu/sbdc